

## FOUNDATIONS OF A RISING LEADER

### MIND SET

Be clear about your purpose, recognize your uniqueness, identify what brings you happiness, what ignites your passion, and the actions that will help you achieve your desired outcomes.

### ASK

#### To Strengthen Your Leadership:

Ask Yourself:

- Am I adding value to my team?
- Am I making the people on my team feel valued and important?

#### To Refine Your 'Why':

Reflect On:

- What brings you joy?
- What are you passionate about?

#### For Your Business Goals:

- What are the essential steps you need to take to build a team and get paid in a team?
- What relationships, actions or tasks give your energy? What gives your energy?

### OBJECTIVES

- Build an inspiring and challenging goal.
- Ensure your goal is SMART.
- Set high-level goals.

### ACTION PLAN

1. Make a list of all the things you want to achieve.
2. Set SMART Goals: Specific, Measurable, Achievable, Relevant, and Time-Bound
3. Set high-level goals and break them down into daily goals across three key areas: personal business, team, and leadership.

### KEY ACTIONS

- Take a moment to define, redefine, or refresh your "Why" and post it on social media to let everyone know what drives you.
- Set goals aligned to the Pay Plan and break them down into smaller, achievable tasks.
- Create your personalized Action Plan (use the attached format).
- Prioritize and start with the most important actions that will have the greatest impact or are most urgent.
- Identify, get to know, accompany, and mentor a leader who duplicates your actions.
- Find a mentor, prepare, and develop your leadership continuously.