

YOUNIQUE

INCOME DISCLOSURE STATEMENT FOR 2022*

Paid-as Title for a Given Month	Annualized Earnings** - Global - US Dollars				Median Number of Months to Achieve a Given Title for the First Time	Monthly Average Percent of Earning Ambassadors
	Average	The Bottom 25% Earned at Most...	50% Made at Least...	The Top 25% Earned at Least...		
Brand Ambassador	190	148	209	235	n/a	34.2%
Qualified Brand Ambassador	833	380	537	862	1	57.0%
Brand Specialist	3,438	2,128	3,303	4,598	3	3.1%
Sr Brand Specialist	6,989	3,695	6,176	9,171	4	2.5%
Brand Manager	10,477	5,488	8,027	13,852	7	1.2%
Sr Brand Manager	15,004	8,472	11,518	18,415	15	0.4%
Brand Director	31,605	13,887	20,424	33,503	19	0.9%
Sr Brand Director	56,747	23,933	33,170	55,445	32	0.4%
Brand Vice President	111,517	49,466	73,504	108,734	48	0.2%
Brand Executive	231,274	119,374	162,879	212,782	70	0.1%
Presidential Brand Executive	466,251	308,599	398,347	564,771	85	less than 0.1%
Global Brand Executive	778,177	650,287	732,796	866,453	76	less than 0.01%
Chief Brand Executive	1,150,184	1,052,265	1,103,097	1,190,996	93	less than 0.01%

* Earnings data was analyzed for the months of June 2022 thru May 2023.

**Annualized Earnings are derived by using a monthly statistic for a given paid-as Title and multiplying that statistic by 12.

Sales compensation requires considerable time, effort, and dedication. Success will also depend upon your skills, talents, and leadership abilities. There is no guarantee of financial success and results will vary widely among participants. The above numbers reflect global results and may not be typical, or even possible, in every market or country in which Younique operates.