

# WHY ARE WE LAUNCHING A NEW PRODUCT TO OUR YOU-OLOGY LINE?

When the COVID-19 lockdowns hit, consumers were forced to turn to at-home beauty and skin care treatments. Fast forward and at-home skincare continues to be one of THE most important health-focused rituals—now, more than ever before.

That's a huge opportunity to expand our YOU·OLOGY line of "me-time/pampering" products with the addition of our **first-ever sheet mask that:** 

- Fits easily into busy, multi-tasking lives.
- Expands our product line of six different masks (including our new YOU.OLOGY eye mask).
- Works deeply and hyper-fast (15 minutes).
- Is backed by clinically proven results.
- · Gives your customers the dewy, soft, supple skin they dream of—fast.

### INTRODUCING YOU.OLOGY REFRESHING BIOCELLULOSE MASK

- This magnificent, masked marvel increases moisturization up to 200% after a single use\* for soothed, refreshed, radiant-looking skin in only 15 minutes.
- Each mask is formulated with hyper-hydrating ingredients like Aloe Leaf Extract and Hyaluronic Acid that work like a dream to moisturize deeply...quickly.
- · No dripping. No rinsing. No wondering if it'll work.
- \* Results from an independent consumer study. Individual results may vary.

## WHY IS OUR NEW MASK A MUST-HAVE?

#### 1. Instant results

Your customers see and feel softer, smoother, more radiant-looking skin in 15 minutes.

They **see** the difference 87% said their face looked more radiant and felt soft\* 80% said their face looked visibly brighter\*

They *feel* the difference 93% said their face felt more moisturized\* 90% said their face felt instant hydration\* 87% said their face felt soothed and refreshed\* 83% said their face felt more rejuvenated\*

#### 2. Intense formulation

Formulated with a hyper-hydrating blend of refreshing, reviving ingredients that work like a dream to soothe, soften, and replenish your skin—fast.

Hyaluronic Acid – Known to help attract moisture to the skin and increase hydration.

Panthenol (Vitamin B5) - Known to hydrate the skin with humectant properties.

Allantoin - Known to help as a skin protectant and maintain skin hydration.

**3-0 Ethyl Ascorbic Acid (Vitamin C)** — A form of vitamin C know to help with collagenproduction and evening out skin tone.

Aloe Leaf Extract - An antioxidant known to help cool and condition for soft, hydrated skin.

**Glycerin** - Humectant known to help retain skin moisture, relieve dryness, and refresh the skin's surface for softer, smoother skin.

#### What makes biocellulose "da bomb?"

Our biocellulose masks are made from fermented coconut water, which helps lock in our hyper-hydrating ingredients. This dense, biodegradable, fibrous material also acts like a barrier to help block evaporation as it infuses your customers' faces with dewy, delicious ingredients during the entire 15 minutes.

### UNMASK NEW OPPORTUNITIES FOR FRESH SALES

- Increase basket size by pairing with our eye mask
- Cross-sell masks for different skin types and me-time moments
- Reach a broader audience of both Gen X and Gen Y users
- Re-engage current mask customers and former skin care customers
- · Promote subscriptions, bundles and repeat orders with four-mask packs
- Increase referrals and social buzz with instant, proven results

